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Dear %%First Name%%



Springtime is always welcome after the colder winter months and for the real estate industry it is usually the start of 'selling season'. There are increased listings of properties and generally more buyers in the

market. So, with that in mind...in this newsletter we have listed a few tips for helping you to sell your property and stay ahead of the competition. As the First Home Buyer Boost scheme introduced by the Rudd Government is being phased out, we discuss other alternatives for getting into the property market such as the family pledge loan. We also look at reasons for getting a pre-approval and some pointers to consider if you are thinking about investing in real estate. We hope you find the information useful and look forward to hearing from you soon!

- [Tips & Tricks – To Sell Your Property Quickly](#)
- [Loan Product Focus – Family Pledge Loan](#)
- [3 Good Reasons to Get a Pre-Approval](#)
- [A Beginners Guide to Real Estate Investing](#)

Tips & Tricks – To Sell Your Property Quickly



Spring has arrived and while we can all enjoy the warmer weather and longer days, for some spring heralds an increase in activity in the real estate market. If you are thinking of listing

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your property for sale here are a few tips on how you can improve the marketing of your asset and hopefully achieve a better result...good luck!

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Loan Product Focus – Family Pledge Loan

Saving for your first home can be a huge hurdle for some first home buyers. If you are trying to save a deposit for your first home whilst paying rent to your landlord, it can seem like a mammoth task. To make matters worse, by the time you save what you thought was enough, the goal posts could have moved as property prices increase and you have to keep saving to catch up with the market.

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3 Good Reasons to Get a Pre-Approval



If you are in the market to purchase a property, it is a good idea to be pre-approved by a lender for your loan for three good reasons.

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A Beginners Guide to Real Estate Investing

Investing in property is a solid strategy for building wealth over the long term. Like most things, gaining a good understanding of the key factors involved and proper planning is essential before taking the actual plunge.

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